Document Imaging Report

Business Trends on Converting Paper Processes to Electronic Format

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THIS JUST IN!

KODAK i5000 SERIES FEATURES NEW LIGHTING SYSTEM

It may be hard to believe from a company with as wide a breadth of document scanner products as **Kodak**, but it seems the Rochester-based manufacturer has filled a hole in its line. The new i5000 high-volume production series seems to fit nicely between the former Böwe Bell + Howell Ngenuity line and the high-end i1800 series. Priced at $30,000 and $45,000, respectively, the i5200 and i5600 offer scanner speeds of 140 ppm/280 ipm and 170 ppm/340 ppm at 200 and 300 dpi in color and black-and-white. These speeds were measured with all the scanners' image process functionality, as well as their dual-stream capabilities, enabled.

The i5000 series features a new lighting design. "At the heart are LED lamps that offer instant illumination," said Beth Schmidt, Kodak's product line manager for production capture. "This eliminates warm-up and stabilization time. Also, the LED light is indirectly reflected on the documents being scanned. This helps eliminate shadows that can be caused by folds and creases. We feel this is a must-have for OCR applications, because it can reduce errors, re-scans, and operator training."

The i5000 offers both "multiple" and "predominant" color dropout settings designed to reduce the amount of pre-sorting that needs to be done. The inclusion of five multi-feed sensors, which basically cover the entire scanning zone, is also designed to allow more flexibility when setting up jobs. The i5000s have a 750-page ADF, and the output tray has a new "controlled stacking" feature.

"Controlled stacking is designed for better handling batches of mixed documents," said Schmidt. "At this level of production scanning,

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BancTec Heightens Focus on BPO

Between 2007 and 2009, **BancTec's** hardware and software revenues, including maintenance and services, declined a combined 25%. At the same time, BancTec's BPO (business process outsourcing) business grew 150%. Guess where the Irving, Texas-based capture specialist sees its future?

"Right now, a little over one third of our revenue comes from BPO," said Maria L. Allen, a BancTec senior VP who was recently appointed president of Americas. "While we've been growing our BPO revenue, it's not grown as fast as we want it to. Our intent is to become more BPO focused and within the next few years, we expect 65-70% of our revenue to be coming from BPO."

Maria L. Allen, senior VP, president of Americas, BancTec

Like BancTec CEO J. Coley Clark, who joined the company in 2004, Allen is a former EDS employee. EDS is also based in the Dallas area, and before it was acquired by **HP** in 2008, it was generating some $22 billion in total revenue, including $3 billion directly attributed to BPO. Allen joined BancTec from HP Enterprise Services last summer. She started as group VP of global strategy and market development.

"One of the first things I was tasked with was assessing the markets we were playing in, determining our capabilities, and deciding how we wanted to grow the business and move forward," Allen told *DIR*. "Specifically, I looked at the BPO business. Basically, we decided to increase our vertical focus and identify market segments that were attractive to us based on the capabilities we have. Instead of just saying we have document management and payment processing services, we are shifting our message to be clearly targeted at specific industries and BPO offerings."

To execute on this strategy, BancTec is focusing on three key markets:

■ **Financial process services**: “This is the core of our business,” said Allen. “It includes payment processing—both wholesale and retail remittance—along with other financial transaction services, such as processing credit originations.”

■ **Electronic document services:** “We are being very specific in the applications we go after in this area,” said Allen. “We have capabilities around claims processing, for example, that we are looking to grow and expand. Instead of just capturing data from claims, we are looking to offer more complete, end-to-end services related to managing claims. Other areas in this portfolio include inbound mail processing and file conversion.”

■ **Finance and administration services**: “This area leverages our experience in the other two portfolio segments,” said Allen. “It’s related to accounts payable and receivable. It involves emerging opportunities like revenue cycle management. It starts with imaging and capture, and then moves up the value chain and into intermediate processes supporting key functions, such as cash management.”

According to Allen, BancTec’s target customers will vary depending on the market segment. “In the claims market, we might not be going after tier 1 players directly, but we feel tier 2 and tier 3 levels represent a somewhat underserved space,” she said. “We will also be targeting market ‘aggregators,’ like banks. Many banks are looking to increase revenues through additional Treasury Management services. BancTec can enable them to offer services in areas like accounts payable to smaller businesses in markets such as healthcare and manufacturing.

“We are in discussions with several banks looking to expand the services they offer to the SMB space. They already handle their customers’ cash management, and BPO is a natural way to expand their relationships. Another example of an aggregator might be a billing service for smaller medical facilities and clinics. We could handle the claims processing function for them.”

Allen said that all three of the markets BancTec is targeting with its BPO services are projected for double-digit growth in the upcoming years. “Electronic document services probably has the highest growth projection at around 14% year-over-year, with the other two around 10-11% each,” she said. “So, they are all very healthy segments.

“My experience with BPO growth is significant. In one example, at EDS, we grew our credit services business more than 100% over a three-year period. Now, that was a very different portfolio, and I’m not saying we’re going to achieve that same type of growth at BancTec, but with significant focus and additional capabilities, I think we can realize very steady growth in the segments we’ve chosen to go after.”

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DIR is the leading executive report on managing documents for e-business. Areas we cover include:
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2. Image Processing
3. Forms Processing/OCR/ICR
4. Enterprise Content Management
5. Records Management
6. Document Output
7. Storage

DIR brings you the inside story behind the deals and decisions that affect your business.

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Acquisitions a possibility

BancTec currently operates 19 BPO centers worldwide, including nine in the United States. “We may do some acquisitions to add capabilities and customers, but we are not necessarily looking to increase our number of sites,” said Allen. “We are really looking to better leverage our current sites. We’d likely consolidate and integrate any BPO centers we picked up through acquisition. In the U.S, we already have locations in strategic cities that provide us with a national footprint.

“We are also working with partners to increase the breadth of our capabilities. We recently formed a partnership with **MediStreams**, for example, which provides us technology for better going after the healthcare market.”

As BancTec’s focus on BPO increases, it will continue to support its hardware and software businesses. At the same time, it will be assessing its strategies and options in these areas, which when combined with revenue from “maintenance and other services,” accounted for close to $180 million in revenue in 2009. “Our hardware and software remains a core part of our strategy,” said Allen. “Our products are a part of our core capabilities for our BPO business. Also, many customers running our hardware are interested in talking to us about broadening their relationships. Plus, they need help maintaining their assets.

“Basically, we are continuing to assess the market and will be very strategic in how we move forward. We have not made a decision to get out of the hardware and software business, but are looking at our options.”

Allen concluded by saying that in recent years she has seen a shift in what customers are looking for from BPO operations. “It used to be that the customers’ strategies were solely based on reducing costs and labor arbitrage,” she said. “They wanted to utilize offshore data entry to lower costs. Today, while cost is still an issue, in addition, they are asking service providers to help them transform the way they manage their back office.

“Can you help them better automate their processes? Can you reduce their loan origination time from 30 days to 20 days? Can you improve their billing to cash time from 30 days to 15 days? These types of services offer more value than just reducing costs.”

For more information:
http://www.documentimagingreport.com/index.php?id=2068;
http://www.banctec.com/services/bpo-services/;
http://tinyurl.com/MediStreams

ReadSoft Looking for New CEO

Just as **ReadSoft’s** business appears to be bouncing back, CEO Jan Andersson has announced his resignation. Days after the Swedish ISV announced a strong fourth quarter, which included 17% growth in software license sales (in terms of local currencies), Andersson, who co-founded ReadSoft in 1991, announced he will be vacating the company’s CEO position for a seat on the board. The document capture and business process automation ISV has begun the search for his replacement.

“Jan wanted to be a driving force of ReadSoft as part of the board,” explained Bob Fresneda, president of ReadSoft North America. “Historically, the board has been following the company. If you look at a company like ReadSoft, which needs to be led by adding and building new technology, the board really needs to be out in front making strategic decisions.

Jan Andersson, co-founder, ReadSoft

“It’s tough to make those types of decisions if you’re involved in the day-to-day operations. It’s one thing to build a company from zero to $100 million while running it. It’s a different job to try and double that revenue in the future. It takes some of the same vision, ability, and desire, but now Jan will be providing his leadership from a spot on the board. The new CEO will be answering to him.”

Apparently, Swedish laws do not allow a company executive to simultaneously hold a spot on the board of directors. ReadSoft is traded on Stockholm Small Cap exchange under the symbol “RSOFB.” Co-founder Lars Appelstal will remain involved in the day-to-day operations as executive VP, R&D,

According to Fresneda, the new CEO will likely come from Sweden. “The new CEO will have Scandinavian roots, so that won’t change,” he said. “However, as the future of the company clearly lies outside Scandinavian markets, it will also be someone with a strong international presence.”

Sales rebound in 4th quarter

For 2010, ReadSoft reported revenue of approximately $97.8 million with 25% coming from Scandinavian markets. Other European markets accounted for 46% of sales, and the “U.S. and rest of the world" accounted for the remaining 29%.

The recently completed fourth quarter was particularly strong for ReadSoft, with a 7% increase in revenue. (This jumps to 13% when measured in local currencies.) The quarter broke ReadSoft out of a year-long slump and enabled it to achieve slight growth for the year, which amounts to 6% when considered in local currencies. "ReadSoft deliberately chose to announce Jan's planned transition close to the announcement of the strong quarter," said Fresneda. "The management basically wanted to minimize any negative impact Jan's announcement might have on the share price."

Indeed, after rising approximately 15% on Feb. 15, the day the fourth quarter results were announced, ReadSoft's share price held steady in the wake of the announcement regarding Andersson, which was made three days later. Of course, with a market cap of around $87 million, the share price is still probably grossly undervalued.

"The share price has been pretty stagnant for the last few years," commented Fresneda. "And, quite frankly, it has never been a driving factor for Jan. We know what smaller companies in our market have been bought and sold for, and we know what ReadSoft has been offered in the past. We know the company would not be sold for anywhere near its current valuation."

Who, or what, is next?

It's unclear how much of the new CEO's job will be focused on driving up the stock price. We will say that just over three years ago, **Kofax** was in a similar situation, with a market cap of less than $300 million, while it was producing profitable annual revenue of $260 million. To the surprise of some, the Kofax board brought in Reynolds Bish, former CEO of its arch-rival Captiva, as the new CEO.

Bish had proven his ability to drive up the share price of a capture company. In the three years following a reverse merger with ActionPoint, Bish took Captiva's market capitalization from somewhere south of $10 million and drove it upwards, before the company was finally sold to **EMC** for some $300 million [*see DIR 11/4/05*]. Bish appears to be on the same track at Kofax, which at last check had a market capitalization of more than $700 million.

So, would Bish be the right guy to take over ReadSoft? Well even if he was, he's probably not leaving Kofax anytime soon. But what about an acquisition of ReadSoft by Kofax? In our most recent interview with Bish, with Kofax's coffers

BISH: KOFAX HAS NO INTEREST IN ACQUIRING READSOFT

Don't expect **Kofax** to buy **ReadSoft**. With the Swedish ISV struggling with a low market capitalization and looking for a new CEO, we thought current Kofax CEO Reynolds Bish might be the best man for the job, as he has led successful turnarounds at both Kofax and his previous company **Captiva**. Because he's currently employed by Kofax, we thought an acquisition, similar to the one Bish orchestrated when Captiva bought ActionPoint (okay, so technically, ActionPoint bought Captiva, but Bish ended up in charge, see *DIR* 3/22/02) might be an interesting strategy.

"Investment bankers and other people have asked me if I'd be interested in rolling up the capture market by acquiring competitors like ReadSoft, **Top Image Systems**, and **AnyDoc**," Bish said. "I keep telling them I would rather compete with those companies, because I think we can do it successfully. I would rather take the cash I would spend on an acquisition of a competitor and use it to expand into adjacent and synergistic spaces that will give us further competitive advantages. I don't think any of our competition, including ReadSoft and EMC Captiva, has the focus, or the balance sheet, necessary to fund the internal development or acquisitions necessary to keep up with us."

Reynolds Bish, CEO, Kofax

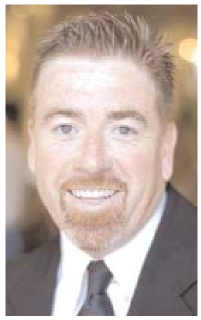
Although the ReadSoft share price has not been cited a major concern in the search for a new CEO, Bish doesn't feel it can be ignored. "At the end of the day, ReadSoft is a publicly traded company," he said. "Because of that, the board has a responsibility to shareholders to do what it can to increase shareholder value. And if you look at the track record [of the stock], over the past five to 10 years, it has to be an issue."

It will be interesting to see who ReadSoft turns to, to drive its future, as, really, no one aside from Bish has proven successful at driving public market valuation for a document capture software company. "Of course, they could sell to somebody else," Bish noted, and at least one person has suggested that Finnish-based purchase-to-pay and financial management software specialist **Basware** might be a merger/acquisition candidate. "Whoever ReadSoft hires to replace Jan," Bish concluded, "I will look forward to competing with."

For more information: http://www.kofax.com/ir/

recently made flush by the sale of its hardware distribution business, he certainly sounded interested in buying somebody [*see DIR 1/21/11*].

Kofax buying ReadSoft would make sense for several reasons. Although the companies are competitors, they also have complimentary technologies and markets in several areas. ReadSoft, for example, would give Kofax a much stronger play in the **SAP** space, an area in which Kofax is just beginning to make a push with the latest release of its MarkView workflow technology. MarkView has historically been targeted at the **Oracle** space, where ReadSoft is less strong.



Bob Fresneda, president, ReadSoft North America

Also, Kofax, which is based in Irvine, CA, is slightly stronger in the Americas, while three quarters of European-based ReadSoft's sales come outside North America. And, there are development synergies that could be realized, as both companies are basically working on the same set of products. Of course, realizing these synergies might be painful for many people at ReadSoft if it was to be acquired by Kofax. And, for that reason, we don't really expect it to happen.

According to the investor section on the ReadSoft Web site, Andersson and Appelstal currently hold 45% of the shareholder voting rights, with at least another 20-plus percent being held by additional Swedish investors. It seems unlikely that the board would accept any acquisition bid that would negatively affect the company's operations in Sweden.

There is also a question of Kofax being able to afford ReadSoft. However, with Bish talking about having at least $70 million in the bank following the hardware distribution sale and the possibility a U.S. IPO in the works—that might be less of an issue than you might think.

Looking to expand BPA mindshare

Fresneda, however, spoke about ReadSoft as a company that is much more interested in doing an acquisition than being acquired. "Our company is still very young; it's like a child that we're not ready to send off to college," he said. "We've set up a nice worldwide distribution model, and we need another product to help us better leverage it.

"There's a lot of potential for business process automation (BPA) in addition to the accounts payable space. Our capture technology is a great starting point, especially when you consider the automatic classification functionality that capture vendors are now selling. This enables users to start automating processes much sooner. There are a lot of complementary technologies out there. We could use some of these to help us get a larger mindshare of our partners and customers when it comes to BPA."

ReadSoft has made several smaller acquisitions over the years, including Ebydos in 2006, an SAP workflow specialist that helped catapult the company to new heights—especially in the U.S, market. Unfortunately for ReadSoft, in the last couple years many of its competitors, especially **Open Text** and Kofax, have expanded their product lines to better match ReadSoft's formerly unparalleled combination of capture and workflow. This has likely contributed to ReadSoft's struggles over the year that preceded its strong fourth quarter.

The strong quarter, in addition to enabling Andersson to announce his transition to the board on a high note, also hopefully generates some momentum for the incoming CEO, whom ReadSoft expects to hire in the next three to six months.

For more information:
http://www.documentimagingreport.com/index.php?id=2075;
http://www.readsoft.com;
http://tinyurl.com/RSFT-yearend

NSi Prepares for the Future of the MFP Market

ROCKVILLE – Two of the more popular acronyms you'll hear in upper level discussions about the MFP industry are MPS (managed print services) and BPO (business process outsourcing.) Both represent service-oriented offerings, towards which traditionally hardware-centric MFP manufacturers are now gravitating. **Notable Solutions, Inc.** (NSi), which makes its living off partnerships with MFP vendors, is evolving with its partners.

"MPS is causing the whole MFP value chain to re-evaluate how its products, services, and supplies are delivered," said Mike Morper, VP of marketing for NSi. Morper hosted *DIR* editor Ralph Gammon on a recent visit to the Rockville, MD-based ISV's headquarters. "Everything is being loaded into the number of clicks, and we are reacting to it. MPS takes MFP spending from being a capital expense to an operational one, and the majority of organizations would rather account for it that way.

"So, we are now looking at models that can transition us from perpetual software licensing to something that fits better with MPS. We haven't deployed anything in this area yet, but our models are built. We are discussing with our channels how these models fit with their BPO strategies.

"As MPS evolves, we see it having a natural combination with BPO. We have business partners, for example, that offer BPO services around invoices. They view our technology [document capture from MFPs] as a way to further extend their tentacles into customer sites."

Vision drives growth

That NSi is pursuing a vision to ride the emerging MPS and BPO waves should come as no surprise. A number of years back, NSi was one of the first ISVs to recognize that as digital copiers were evolving into MFPs, they were more and more coming under the control of IT departments. As this trend has grabbed a strong foothold in the market, NSi has leveraged it for a three-year CAGR of 33% from 2007-2010.

"We expect that growth to continue," said Morper, "as we continue to diversify our revenue. **Ricoh** is our largest partner, but we are increasing our distribution through **Xerox** and our revenue from **Konica Minolta**. Our fiscal year ends on June 30, and on July 1, 2010, we had 70 employees. We expect to close fiscal 2011 with more than 100."

According to Morper, NSi's ability to meet the checklist of requirements laid out by **Gartner** in a recent report on the MFP capture space has helped it grow faster than most of its competitors. "Three of Gartner's main requirements call for a scalable, server-based platform, broad-based device support, and the ability to meet an organization's security standards," he said. "We've always had a server-based product with MFPs acting as clients. We support more than 500 devices from nine vendors.

"And security has always been a focus for us. In the aftermath of all the WikiLeaks news, it is turning into a major market driver. As MFPs are utilized more for scanning, they often represent a hole in an organization's security policy. We help businesses conform their MFPs to the policies enforced throughout the rest of their company. If a document is scanned to a file system or faxed or e-mailed to an outside source, we can make that information available to a network administrator. And we've always offered technology to wipe devices clean after a scan is processed. Our security features seem to resonate particularly well in the government and education markets."

According to Morper, there are now approximately 5,500 customers with NSi's AutoStore technology deployed on a total of 25,000 servers. "Our average initial sale is five MFPs that are typically deployed on a single server," said Morper. "But, we're seeing growth in all areas, from large enterprise deals down to the SMB. Over the last three years, we've also flipped our geographical revenue, from 58% coming from Europe, to 58% now coming in North America."

Ricoh's acquisition of IKON, which has considerably beefed up the distribution channel of NSi's number one partner, has obviously helped in North America. NSi also just landed a spot on Xerox's ValueQuix price list, which is accessed by Xerox salespeople and dealers.

Exploring pay-per-click

NSi's current pricing model starts at $800 per MFP for AutoStore Express and $1,200 for the AutoStore Workflow. Workflow includes all 35 connectors to third-party software, which NSi develops and maintains itself. NSi's previous pricing was based on a higher-priced server and less expensive "client" licenses for MFPs. Now, each license includes both a client and server piece.

NSi's next pricing frontier appears to be a pay-per-click model. "Unlike some capture applications, we are completely transaction-oriented," said Morper. "Whatever AutoStore captures is constantly moving; it's not being kept in batches and then released. This makes our technology very conducive to being consumed as a service.

"We have a potential customer who is licensing SharePoint as a service and wants to route documents to it through AutoStore. They want to utilize our technology as a service as well. However, we still need to do a few things before we can really go after that market.

"First, we have to work out a business model. We also have to work out some technical details—such as how to support customers that might have massive deployments across three continents. We can certainly scale our current technology on a private cloud. But, we're working with a model that could make a cloud-based version of AutoStore available to multiple customers on a per transaction basis. Technically, it's not multi-tenancy; because it's all transaction-based, we're not really storing anything. However, it's a similar concept."

Positioning for the future of MPS

Morper concluded by saying that it's inevitable that MPS implementations feature more software like AutoStore in the future. "According to **InfoTrends**, the growth in hardware and supplies related to MPS is plateauing," he said. "Future growth is going to be related to software and services. For software vendors to take advantage of this, our licensing models are going to have to change and evolve.

"The first wave of MPS agreements, which were signed three years ago, is just starting to come up for renewal. If we want to be part of the new agreements, we certainly have to have a cloud strategy."

For more information: http://www.nsiautostore.com/

Fujitsu Evolving with Network Scanner Market

With the market for network scanners maturing, **Fujitsu Computer Products of America (FCPA)** has introduced a new device designed to address both ends of this emerging space. The new ScanSnap N1800 is designed to be inexpensive and simple enough to use that it can be deployed in ad hoc environments. It also has centralized administration controls and security features that make it attractive for enterprise deployments.

"We are introducing the N1800 as a follow-up to our [ScanSnap fi-] 6010N [which was introduced in 2008, see *DIR* 11/14/08]," said Kevin Neal, senior product marketing manager for FCPA. "It won't replace the 6010, rather we will be selling both models concurrently. We felt there was a need in the market for a lower-priced, software-keyboard-only network scanner. The N1800 is also a little slower and has a couple features specifically targeting the SMB."

While the 6010 lists for $2,995 and is rated at 25 ppm/50 ipm at 200 dpi in color, grayscale, and bi-tonal, the N1800 is rated at 20/40 at 200 and 300 dpi and lists for $1,895. Because it does not include a hardware keyboard, the N1800 has a considerably smaller footprint and weighs just 13 lbs., less than half of what the 6100 weighs. Both devices have an 8.5-in (diagonally measured), high resolution (1024 x 768 pixel), color touch-panel. On the N1800, this is where the keyboard is displayed.

Neal noted that the rated speeds are with all the intelligent scanning features turned on. These include automatic page rotation, color detection, cropping, deskewing, and blank-page deletion. "The image processing feature set we've included is based on our ScanSnap technology," said Neal. "It's designed to be very easy to use, which is important in distributed environments, where you really want a perfect image the first time with very little interaction."

Neal said FCPA sees the majority of its network scanners deployed in these distributed environments. "Getting into network scanning has been huge learning experience for us," he noted. "Network scanners are a lot closer to being a solution-in-a-box than a traditional document scanner, which is attached to a PC through a USB cable. As a result, we've had the opportunity to engage with our network scanner customers more closely.

"With network scanners, we are doing a lot of the work, such as demonstrating ROI, that software providers typically do with traditional scanners. It's been a great for our sales and business development teams to talk to customers about how they are implementing network scanners."

Neal said FCPA has found that network scanning implementations are typically driven by IT departments. "In these situations, IT is typically being charged with giving scanners to a group of users," he said.

Two features introduced in the 6010 have been key to driving network scanner adoption. "We really missed the boat when our first network scanner came out four years ago, and we didn't have any centralized administration," said Neal. "We found that centralized administration, as well as the ability to lock-down job buttons, so specific users can only capture documents in pre-defined ways, are very important in network scanning deployments. Both of these capabilities have been carried over into the N1800."

Neal gave us two examples of large distributed deployments that FCPA has seen. "We have one customer that operates network scanners at 220 automotive dealers around the country and another that is using a centralized server to manage scanners at 100 convenience stores," he said. "We've also had deployments in trucking depots and healthcare facilities that involve multiple units."

With the 1800, Fujitsu has introduced an upgraded centralized administration server, which includes capabilities like the ability to group scanners, better push-out updates and add-on modules, and create more job buttons. Fujitsu has also upgraded the security in the device. "We've introduced the ability to install route certificates on the devices themselves, as well as secure disk swiping for removing image data from the hard drive," said Neal.

Integration SDK upgraded

Fujitsu has also upgraded the SDK used for integrating third-party applications. According to Neal, approximately 20 ISVs have licensed the SDK and completed integrations with the 6010N. The integrations basically enable users to interact with their apps from the touch-panel on the device.

"Our partners include some horizontal capture and ECM vendors like **Kofax**, **NSi**, **FileBound**, and **Hyland**," said Neal. "We also have some more vertically focused companies like **Construction Imaging**, which has utilized **ABBYY's** TouchTo technology along with **EMC's** ApplicationXtender to create an application for scanning and indexing for the construction industry."

Neal said the 1800N will support all applications developed on the 6010 SDK platform, but will also offer a Web-based interface option. "Basically, the new SDK will enable ISVs to point to a URL and run a Web app from the scanner," he said. "The 1800 also has the ability to support up to six integrated modules, each of which could be assigned to a different job button." ISVs can join the 1800N development program for $3,395, which covers a scanner, the SDK, and one-year of support.

For improved ease-of-use, Fujitsu has introduced an interactive 'help' feature on the 1800, which can be accessed through the touch-panel. For users not controlling their implementations centrally, there is a new 'installation wizard' for easier configuration. Specifically targeting the SMB, the 1800's scan-to-e-mail feature can be configured to connect to Web-based e-mail accounts instead of having to interact with Microsoft Exchange. There is also integration with both Microsoft SharePoint and MOSS 2010.

For more information:
http://www.documentimagingreport.com/index.php?id=2074
http://tinyurl.com/FCPAN1800;
http://scansnapcommunity.com/iscanner-partners

KODAK, i5000, FROM PAGE 1

not having to monitor output trays can be a significant labor savings. The i5000s automatic streak filtering can also save labor, because it means the inside of the scanner doesn't have to be cleaned as much."

One of Kodak's beta users said that thanks to the new "controlled stacking" feature on the i5000 series, "Overall times for completion dropped....don't have to reorder and fix pages in output trays."

To this point, Kodak received this feedback from one of its beta sites: "Over one million pages scanned with no hardware issues other than wiping down the imaging guides, never had to remove the guides to clean underneath them."

The i5200 is field-upgradable to the i5600. Both models advertise an unlimited daily duty cycles.

For more information: www.kodak.com/go/i5000